



▶ BIG PLANS FOR THE NEW YEAR

January – March
2011

VOLUME
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YEAR 2011

QUARTERLY ISSUE

▶ SPECIAL VENDOR DISCOUNTS WITH JON-DON

NACBC

MEMBERSHIP

▶ 2011 CERTIFICATION TRAININGS



FOCUS ON: Getting New Contracts during the New Year!

Focus

NACBC has **BIG** Plans for the New Year!

NACBC has Big Plans for the New Year!

We will be opening three regional offices in several locations beginning with the Georgia region. The first satellite office will be in Atlanta, Georgia, and it is scheduled to open no later than March! We are excited to announce that our Members in the surrounding Atlanta area will be able to contact our Corporate Liaison and, or our Regional Office Manager which will be working at the new office. It is our determined goal to bring NACBC to your door front to assist you with your commercial cleaning business endeavors. Ron Allison, Sr., President



2011 Certification Training's

NACBC Certification Training's will be held in Atlanta, Georgia at the new Jon Don Facility. This year schedule will consist of a One-day "All-day" training. Please see the training dates, time, and location coming soon in the training section of www.nacbc.com

To register ahead, please contact your coach at 1-800-856-5594

Saturday, April 2nd, July 9th, and November 5th.



Our New Membership Packages have arrived!



The Preferred and Executive Certified Member packages will be mailed out in the coming months. Members can expect to see a range of new support services for their commercial cleaning business. The packages will provide greater insight into how NACBC can help with the important areas of your business. The information contained therein will help you to understand how to access your Member services more efficiently. Please call your Coach at 1-800-856-5594 if you need assistance or more information.

JON-Don Commercial Cleaning Equipment & Supply Vendor

- Members are now provided a discount on the equipment and supplies!
- You will be able to set up your new account and use the discounted service established for our Members.
- The link will be posted in the Member Free Services Site which is coming soon! Also, New Catalogs are being mailed to NACBC Members showing the products and services offered by the Jon-Don facilities throughout the United States!
- Visit www.jondon.com to view the equipment and supply catalog online.

A Special Welcome to our newest Members! We are proud to announce that we have expanded our support services to International levels!

THE NEW YEAR IS FOR NEW THINGS!

Thank you

Preferred & Executive Certified Members for your participation in our program services!

We are pleased to be of support to you for your commercial cleaning business. It is our goal to be more efficient and helpful to your individual business needs.

We have many Members that use our support services just like making random calls throughout the day, and then we have Members which use our services only as needed.

No matter which way works best for you, just remember that we are here to help you succeed in your business by being a support to you whenever you need us!

**For assistance, call
1-800-856-5594**

Lisa, Corp. Admin.

NACBC is Filming!

We are in the process of filming our step-by-step processes of our business efforts in helping others to Start or Expand their own Commercial Cleaning Business.

We will be conducting reviews of our services as we record the training sessions, support services, and meetings with new potential Members, as well as current Members.

In addition, as we continue to provide our unique support services, we would like for our Members to know that we really care about your commercial cleaning business growth!

**FROM THE DESK OF
THE PRESIDENT
RON ALLISON, SR.**

Starter Series CD's coming to JON-Don new Atlanta Store!

Our commercial cleaning CD's and Bidding Software will be on display and available for purchase at the new JON-Don Store in Atlanta this year! We will notify our Members of this exciting opportunity of our business Growth.

NEW CORPORATE LIAISON

Our New Corporate Liaison will oversee our first regional location in Atlanta, Georgia.

The new virtual office is designed to provide our current Members residing in the Atlanta area with local assistance, as well as, serve as a satellite office for our prospective new Members.

The Corporate Liaison will be establishing a new client base for our Members which are participating in the Contract Placement Program. We are excited about the new role and ventures coming our way!

**Welcome Aboard New
Team Player!**

Ron Allison, President

Our Support Services consist of...

- ❖ *Coaching Support: To assist our Members with their unique request for assistance!*

Training Program: To guide our Members and Potential Members in the process of providing "Class A" Commercial Cleaning Services!

- ❖ *Proposal Writing Services to help with the bidding processes!*

Secretarial Services to help with your Brochures, Client Database, Introduction Letters, & much more!

- ❖ *Bidding Assistance with getting on Bid List and use of NACBC bidding software!*

Commercial cleaning CD's are designed to help you professionally manage your accounts, workers, and to learn the art of professional building management!

Our Support Services are Second to None!

Our Contract Placement Program Opportunities are Unique!

We are on the move with guiding our participating Members into the realm of our contract placement opportunities.

New bidding opportunities are coming available; don't miss out on growing your business without the franchise worries!

Call your coach today to find out how you can jump in the pool of contract opportunities as an Executive Certified Member!

What makes our program unique? We are not a franchise! You own the life of the contract awarded! It's up to you to maintain a level of professionalism!

We are only involved in the contract the first 3 months to inspect the facility and to gain feedback from the Client to ensure that your business management and cleaning services are what they are looking for!

The program entrance fee is a one-time fee only. We have payment plan options available for your contract placement fee! There is no waiting list! You must be Certified & Trained, as well as meet other essential business requirements!

You have the power of the amount you want to bid on the contract and not us!

There is no middle man to oversee your cleaning services; nor your monies earned, nor your workers, nor your ability to continue to grow your business! We are all about your business growth!

You can obtain as many contractual accounts as you like through our program, and on your own, there are no stipulations to hinder your business ability to grow!

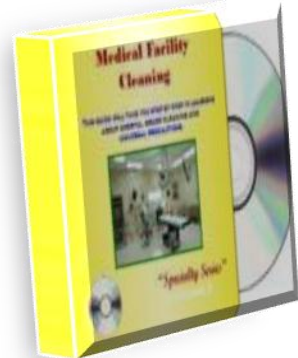
Now this Program is very unique!

NACBC SPECIALTY SERIES CD'S ARE UNDERWAY!

Our Specialty Series CD's are currently underway and in the development stages.

Our completed Medical Facility CD will feature on the website the early part of this year! Be prepared to learn how to professionally clean a medical facility.

Be prepared to learn and understand how to protect yourself when cleaning: Know the importance of using universal precautions, chemical use and safety, MSDS sheets, Safety precautions and much more!



CALCULATE BIDS * PRINT PROPOSALS * HELPFUL FORMS & MUCH MORE!

The National Association of Certified Building Contractors (NACBC)
1-800-856-5594 www.nacbc.com